The Art Advisory Panel of the Commissioner of Internal Revenue

Annual Summary Report for Fiscal Year 2011 (Closed meeting activity)

Overview

Created in 1968, the Art Advisory Panel of the Commissioner of Internal Revenue (the Panel) provides advice and makes recommendations to the Art Appraisal Services (AAS) unit in the Office of Appeals for the Internal Revenue Service (IRS). Chartered under the Federal Advisory Committee Act (FACA), the Panel helps the IRS review and evaluate the acceptability of tangible personal property appraisals taxpayers submit in support of the fair market value claimed on the wide range of works of art involved in income, estate, and gift tax returns.

When a tax return which includes an appraisal of a single work of art or cultural property valued at \$50,000 or more has been selected for audit, the IRS local office must refer the case to AAS and subsequent referral to the Panel when applicable. The AAS staff provides the support and coordination of the Panel and its appraisers independently review taxpayers' appraisals for art works not referred to the Panel.

The Panel provides essential information to help foster voluntary compliance. The information and recommendations play an important role in the IRS's efforts to cost-effectively address the potentially high abuse area of art valuation. The information, advice, and insight into the world of art the Panelists provide cannot be obtained effectively from within the IRS and does not duplicate the work performed in the IRS or elsewhere. The AAS appraisers review appraisals by researching public information; the Panel provides additional knowledge of private sales based on their personal experience as dealers, scholars, and museum curators, and from information obtained from other members of their relatively small industry. The panelists' knowledge is particularly beneficial in the authentication of works of art.

Art Appraisal Services takes steps to ensure objectivity and taxpayer privacy. Information provided to the Panelists does not include the tax consequences of any adjustments to the value or who did the appraisal. To minimize recognition by the Panelists of a taxpayer's entire collection, the art works are discussed in alphabetical order by artist or, in the case of decorative art, by object type. In the event of a conflict of interest involving a Panelist and a work of art under review, the Panelist does not participate in the discussion and is excused from the meeting.

Before Panel meetings, AAS appraisers send photographs and written materials to the panelists about the works of art under review. The materials include information from the taxpayer's appraisal, such as size, medium, physical condition, and provenance, and the AAS appraiser's own research, including available information on public and private sales of relevant art work.

During their meetings, the panelists review the information provided, along with the research and findings of both the Panelists and staff appraisers. After discussing each item individually, they reach a consensus on its value. Panel discussions are lively, but serious; despite the different perspectives of dealers, auction house experts and museum curators, disagreements are rare. When disagreements happen, they generally result from insufficient information. In these cases, the Panelists will indicate

that additional research, such as inspecting the property or consulting with additional experts, is necessary before making a recommendation as to value. Once the additional work is completed, the item may be brought up for review at a subsequent Panel meeting.

The Panel's recommendations are advisory. The AAS staff reviews all of the Panel's recommendations, which become the position of the IRS only with AAS concurrence. During FY 2011, AAS adopted 93% of the Panel's recommendations in full.

The AAS staff provides written reports or memos to the requesting IRS office, with a copy for the taxpayer, outlining the Panel's recommendations for adjustments to fair market value with all supporting evidence.

Taxpayers may request reconsideration of an adjusted claimed value only if they provide additional information or new probative evidence. The staff may submit such information, if deemed substantive, to the Panel for reconsideration at a subsequent meeting.

Panel Leadership

The Director, Art Appraisal Services serves as the Panel Chair and Designated Federal Officer (DFO) for purposes of the FACA.

Panel Sub-Committees

The DFO has the authority to create subcommittees or workgroups. Subcommittees may be established for any purpose consistent with the Panel's charter, and they are comprised of Panel members. There are currently two subcommittees: the Fine Arts Panel, which reviews paintings, sculpture, watercolors, prints, and drawings, etc; and the Decorative Arts Panel, which reviews antique furniture, decorative art, ceramics, textiles, carpets, and silver, etc.

Meetings

The Panel generally meets once or twice a year in each specialty area, usually in Washington, DC. Panel meetings are closed to the public since all portions of the meetings concern matters that are exempted from disclosure under the provisions of section 552b(c)(3), (4), (6) and (7) of Title 5 of the U.S. Code. This determination, which is consistent with section 10(d) of the Federal Advisory Committee Act, as amended (5 U.S.C. App.2), is necessary to protect the confidentiality of tax returns and return information as required by Internal Revenue Code § 6103.

The meetings held during this reporting period included:

| Туре | Date |
|-----------------|--------------------|
| Decorative Arts | December 8, 2010 |
| Fine Arts | May 25, 2011 |
| Decorative Arts | June 1, 2011 |
| Fine Arts | September 22, 2011 |

Summary of Panel Recommendations

During FY11, the Panel completed its review of 344 items with an aggregate taxpayer valuation of \$111,185,250 on 52 taxpayer cases under audit. The average claimed value of a charitable contribution item was \$1,008,500; the average claimed value for an estate and gift item was \$409,070.

The Panel recommended accepting 43% and adjustments to 56% of the appraisals it reviewed. One percent of the appraisals reviewed required additional staff development before the Panel could make a value recommendation. The Panel recommended total net adjustments of \$26,096,240 on the reviews AAS has finalized for these meetings. On the adjusted items, the Panel recommended a 46% reduction on the charitable contribution appraisals and a 51% increase on items in estate and gift appraisals.

The Panel also reconsidered 3 items in 3 taxpayer cases originally valued at \$360,000 by the taxpayers and \$1,000,000 by the Panel. After reviewing the additional information, which included a subsequent sale, the Panel revised their recommendation to \$592,500. These items are not included in the information above or that follows.

Comprehensive Recommendations Report

| Panel | # of | Total T/P Claimed | Total Panel |
|------------|-------|-------------------|---------------|
| Type | items | Value | Recommended |
| | | | Value |
| Fine Art | 238 | \$98,849,750 | \$120,017,490 |
| Decorative | 106 | \$12,335,500 | \$17,264,000 |
| Art | | | |
| Total | 344 | \$111,185,250 | \$137,281,490 |

| Type of | # of | T/P Claimed Value | Type of | Panel |
|------------|----------|-------------------|--------------|--------------|
| Tax | items | | Adjustment | Recommended |
| | adjusted | | | Value |
| Estate | 118 | \$33,298,000 | Increase | \$58,986,000 |
| | 17 | \$4,025,000 | Decrease | \$2,433,000 |
| Gift | 31 | \$12,065,000 | Increase | \$18,145,000 |
| | 21 | \$7,325,000 | Decrease | \$4,545,240 |
| Charitable | 5 | \$2,825,000 | Decrease | \$1,525,000 |
| Cont. | | | | |
| Totals | 196 | \$59,538,000 | Net Increase | \$85,544,240 |

Art Advisory Panel of the Commissioner of Internal Revenue 2011

Ms. Stephanie Barron Senior Curator

Twentieth Century Art

Los Angeles County Museum of Art

Los Angeles, CA

Mr. Douglas Baxter President

PaceWildenstein New York, NY

Mr. Leon Dalva Dalva Brothers, Inc.

New York, NY

Mr. Michael Findlay Director

Acquavella Galleries, Inc.

New York, NY

Mr. Brock Jobe Deputy Director

Winterthur Museum Winterthur, DE

Mr. Christian Jussel Unaffiliated Scholar/Art Adviser

New York

Mr. Ian Kennedy Curator of European Paintings &

Sculpture to 1900

The Nelson-Atkins Museum of Art

Kansas City, MO

Mr. Leigh Keno Leigh Keno American Antiques

New York, NY

Ms. Rebecca Lawton Curator of Paintings and Sculpture

Amon Carter Museum

Fort Worth, TX 9

Ms. Barbara Mathes Barbara Mathes Gallery

New York, NY

New York, NY

Ms. Susan Menconi Partner

Menconi & Schoelkopf Fine Art

New York, NY

Mr. Howard Rehs Director

Rehs Galleries, Inc.

New York, NY

Mr. James L. Reinish Martha Parrish & James Reinish, Inc.

New York, NY

Mr. Joseph Rishel Curator European Painting before 1900

& John G. Johnson Collection Philadelphia Museum of Art

Philadelphia, PA

Dr. Andrew Robison Mellon Senior Curator

National Gallery of Art

Washington, DC

Mr. Louis Stern Louis Stern Fine Arts Inc.

Los Angeles, CA

Dr. Scott Schaefer Senior Curator of Paintings

J. Paul Getty Museum

Los Angeles, CA

Mr. David Tunick, Inc.

New York, NY